

- It provided the means of combining this knowledge with an intervention strategy that targeted the most influential social referents of the objective population regarding the particular behaviour in question.
- TORA has proved to be a precise although not necessarily a rapid assessment tool.
- TORA's periodic application can enable extension or education programme managers to identify precisely the impact of their interventions and adjust these accordingly, thus ensuring the greater efficiency and effectiveness of their investment.

10 Recommendations for future work

Specific recommendations were made in project R6849 regarding extension practice based on the findings. Project R7843 has applied these recommendations with a measure of success (behavioural change).

- For the gains of the recent extension work not to be lost, we recommend that the development actors in Northern Ghana come together for a workshop in late 2002 to reinforce the messages that are being used among extension workers.

R6849 concluded that the TORA was a useful tool for identifying the internal motivation of community members (both displaced and non-displaced) and could be widely used in the energy sector and beyond. The tool was said to be appropriate for environmental programmes, technology transfer and health programmes. The report recommended that the results of this project be widely disseminated to agencies working in the refugee, energy and environmental sectors, and other relevant programmes where an understanding of the internal motivation of the participants would assist planning of interventions.

Project R7843 has validated that the TORA is indeed an effective tool for identifying the barriers and drivers towards behaviour in communities and groups. It is more rigorous than some of the participatory tools currently being promoted within the development community. It allows the planner to identify the key points that need to be addressed in extension messages or development discussions. In this case it served as a tool to enhance behaviours that were beneficial to the environment. At the same time it has demonstrated that it could be used to address behaviours that affected common livelihood strategies among a community.

- As such it should be promoted for wide and regular use in development projects to aid focussed educational extension work.
- We recommend that a manual be developed for using the TORA as a planning tool for project planners to encourage widespread use of it.